



## Reducing the cost of new capital equipment purchases

## MEMdata

**California Critical Access Hospital Network** partners with **MEMdata, LLC** to provide a cost reduction initiative to reduce the cost of new capital equipment purchases for our members. MEMdata will identify all options at the best prices. These services can be used in conjunction with GPO agreements as well as other provider services.

### Key provisions:

- Can be used regardless of your GPO affiliation
- Two programs are available: the Performer Program and the Performer Elite Program
- Risk-free and self-funding program (no savings = no fee)
- Save an average 18% identified savings on your total capital equipment purchase budget
- The most accurate price benchmarking in the nation
- All types of new capital equipment investments included
- Free capital equipment budgeting software
- Effective and affordable equipment planning in support of new construction and routine capital equipment
- Numerous web-based applications to manage total capital equipment spending
- Services are guaranteed to produce savings and are completely risk-free

### The MEMdata process:

- Member negotiates best price with vendor
- Member forwards the quote to MEMdata for analysis
- MEMdata issues an eRFP to the entire market
- MEMdata identifies all options at the best prices
- Member selects vendor of choice
- If member chooses the Performer Program, MEMdata retains 30% of the savings achieved
- If member chooses the Performer Elite Program, MEMdata provides services for a fixed annual fee
- Fees to MEMdata are guaranteed to be funded by savings

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the health of our communities**

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**MEMdata**

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